



Industry

Healthcare

Overview

Offers quality services in 29 medical specialties and health education to the people of Central Nebraska

Headquarters

Hastings, NE

Revenue

\$100 Million

Employees

800

Results with Axiom EPM:

- Short learning curve and fast deployment
- Reduced time spent on budgeting and reporting
- Reduced dependence on IT and consultants
- Gained clear insight into performance



Setting the Stage

Mary Lanning Memorial Hospital, serving communities in Central Nebraska, is a 183-bed acute care facility offering 29 medical specialties including surgical, obstetric, rehabilitation and ambulatory services. The hospital was using an existing solution for planning and reporting, but an impending software sunset and “clunky” functionality led the Finance team to seek an alternative. The hospital required a new platform that would easily adapt to accommodate its expanded needs, including: management reporting, budgeting, variance tracking, productivity reporting and reimbursement modeling. The new solution also needed to be compatible with existing technologies to streamline the transition. The hospital compared several solutions before concluding that Axiom EPM would accommodate their current needs with a relatively painless transition, while offering the power and flexibility to greatly expand their performance management capabilities in the future.

Why Axiom EPM

Efficient Transition and Implementation

With a user interface that leverages a Microsoft Excel environment, the team experienced a short learning curve without the headaches of adapting to an entirely new software system. The sophisticated ETL tool-set also eased the migration of data, preventing a time-consuming data entry process. The entire process was truly collaborative, with the hospital team empowered and encouraged to voice opinions and preferences with Axiom EPM consultants. The result was a customized system that addressed their organizational needs, yet allowed for a rapid deployment that completed in a matter of weeks.

Reduced Administrative Burden

Prior to implementing Axiom EPM, the budgeting process was a time-consuming and inefficient task for both end users and the finance team. “Users would have to print out the budget worksheets, fill them in and then return them to us to be entered into our software application,” says Amanda Hoffman, Accounting Manager at Mary Lanning. “This methodology was inefficient and error-prone.” With Axiom EPM, non-technical end users access the system online, enter the data, and pass control back to the administrator. “This paperless process puts ownership of the budget back onto each user, which saves us time and helps reduce the possibility of data entry errors,” says Hoffman.

Timely and Comprehensive Reporting

Axiom EPM allows the team to create and submit timely and relevant reports quickly and easily without having to rely on IT. “I can create reports, templates and models and make changes as needed,” says Hoffman. “The only time we ever get IT involved is if we are upgrading the system.” Monthly variance reporting, in particular, has significantly improved using Axiom EPM. Users can insert variance comments directly into the budget, improving the feedback loop between departments and up through the management chain.

Exceptional Support and Service

Axiom EPM provides an unsurpassed level of customer support with a focus on fast and efficient service. “The support is fantastic,” says Hoffman. “The team is always available and knowledgeable about my issues, and when I have a request I get a response back within an average of only 10 minutes.”

Results

Mary Lanning Memorial Hospital was able to smoothly transition into Axiom EPM, gaining clear insight into performance while reducing administrative burden. The Finance team now spends less time on administrative tasks and more time on critical analysis and planning. Dynamic and timely reports keep everyone in the loop – from management to the senior level team and hospital board – with the ability to view consolidated results or drill down into specific details. Moving forward, the hospital plans to enable statistically-driven forecasting to proactively assess scenarios and changes before they happen.



Axiom EPM application offerings include:

- Budgeting & Reimbursement Modeling
- Financial & Strategic Planning
- Capital Planning & Tracking
- Productivity Tracking & Analytics
- Financial & Management Reporting
- Costing & Service Line Profitability
- Scorecards & Dashboards

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